

**Firm:** Origin Merchant Partners  
**Title:** Experienced Investment Banking Associate  
**Type:** Full-time  
**Location:** Toronto  
**Start Date:** Immediate

### **Firm Description:**

**Origin Merchant Partners** is continually seeking to expand our base of skilled professionals through our industry professional recruiting efforts. We are particularly interested in talented individuals with strong academic backgrounds and analytical abilities who exhibit the teamwork orientation, communication skills and leadership abilities that our clients require.

**Origin Merchant Partners** is a leading independent North American investment bank with over 60 full time professionals located across the United States (Atlanta, Boston, Chicago) and Canada (Montreal, Ottawa, Toronto, Vancouver). We provide bespoke corporate finance advisory services, specializing in mergers and acquisitions, financing, and restructuring. Our clients trust us for our dedicated, experienced, and independent advice to address their unique strategic and financial objectives. Origin clients receive conflict-free counsel from our senior leadership guiding every step of the deal process. We leverage our broad transaction expertise, innovative thinking, and an expansive network of domestic and global relationships to deliver superior outcomes to our clients.

### **Job Description:**

Investment Banking Associates will work in a team of Origin professionals at various levels of seniority, on a range of advisory and financing transactions. The Associate will have a key role in all aspects of developing and executing transactions, including financial analysis, value analysis, detailed modeling, preparation of presentation materials, research of company and industry dynamics, conducting due diligence, preparation of offering documents and marketing transactions. In this position you will have the opportunity to attend client meetings and work directly with the senior management team of each client.

### **Job Requirements:**

- Relevant prior full-time work experience (investment banking or M&A advisory) with a demonstrated ability to work independently and as part of a focused team;
  - 3+ years of experience for prospective Associates with proven track record of M&A and capital-raising execution;
- Adept at financial modeling and valuation;
- Ability to think critically and problem solve;
- Excellent communications abilities;
- Strong technical and computer skills (Excel, Word, PowerPoint, relevant market data services);
- Strong understanding of, and interest in, capital markets, business, economics and finance concepts acquired through education, experience and/or personal interest; and
- Academic track record of excellence.

### **Application Directions:**

Please submit your resume, academic transcripts, and cover letter addressed to Hiring Manager via email to [careers@originmerchant.com](mailto:careers@originmerchant.com)